



SUBSIDIARY OF MERCK & CO., INC.

WATER MANAGEMENT DIVISION CALGON CORPORATION 8420 DELMAR BOULEVARD ST. LOUIS, MISSOURI 63124 (314) 991-1686

October 25, 1971

Mr. W. E. Dunnick, Vice President
Cerro Corporation
P. O. Box 861
E. St. Louis, Illinois 62203

Dear Mr. Dunnick:

You will be interested in this letter if you are trying to compile analytical data on your waste water for the Office of Water Programs, Environmental Protection Agency.

The Environmental Protection Agency has asked that these data be compiled and submitted within the next 90 days.

To help you meet this time schedule, we, the Water Management Division of Calgon Corporation, have increased our analytical production capabilities by more than ten times, and are now operating on a 7-day schedule.

We are offering this service as a standard package which has been tailored to meet your specific SIC requirement. We can meet your immediate needs for a single or multi-plant operation at a very reasonable package price.

Phone us at 314-991-1686, in St. Louis, and we will make a quotation and arrange to have sample containers sent to you.

Very truly yours,

WATER MANAGEMENT DIVISION
CALGON CORPORATION



T. W. Fugate
District Manager

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